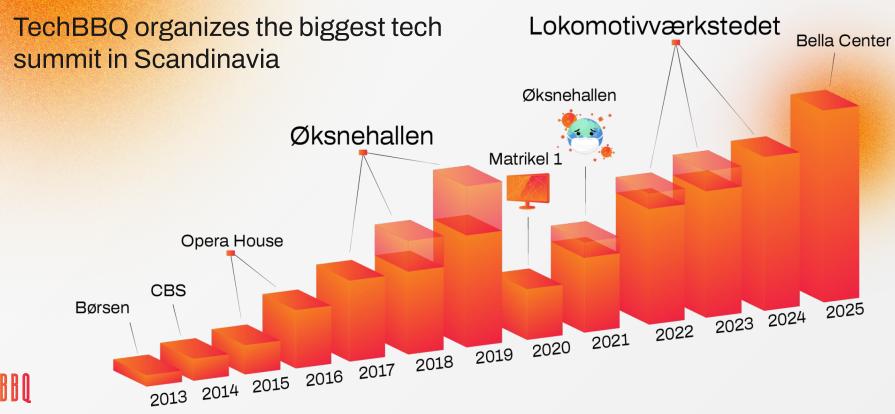




## The TechBBQ Story



## The WHY

TechBBQ is a nonprofit organization who serves as the heartbeat of the startup and innovation ecosystem in Scandinavia.

We strive support and strengthen the Nordic startup ecosystem by building communities and foster growth for startups and scaleups.



TechBBQ activities for the

ecosystem

























Nordic Investor Day







## TechBBQ 2024











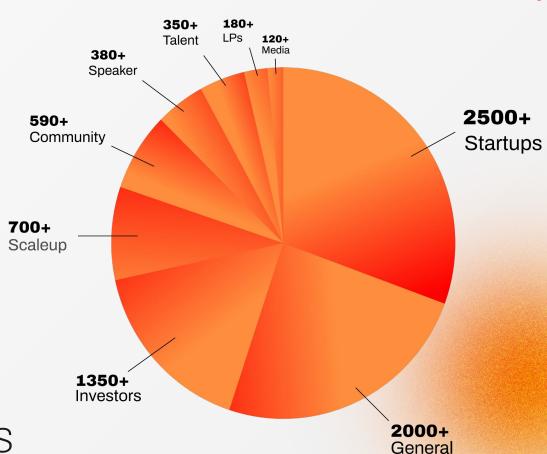






## TechBBQ 2024

8000+ Attendees



TechBBQ 2025

**10 000+** Attendees



### Attendee **Breakdown**

#### **Top 5 Job Categories**



Founders



C-Levels/Executives



Consultants & Advisors



**Technical Roles** 



Marketing & Sales

#### **Top 10 Countries Represented**

- 1. Denmark
- 2. Sweden
- 3. United Kingdom
- 4. Norway
- 5. Germany
- 6. United States
- 7. Iceland
- 8. Finland
- 9. Netherlands
- 10. Belgium















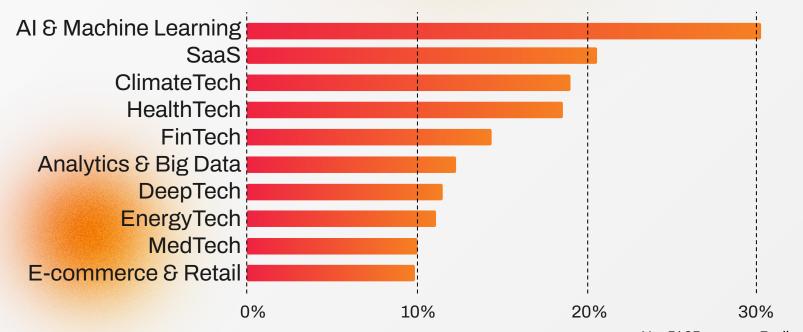




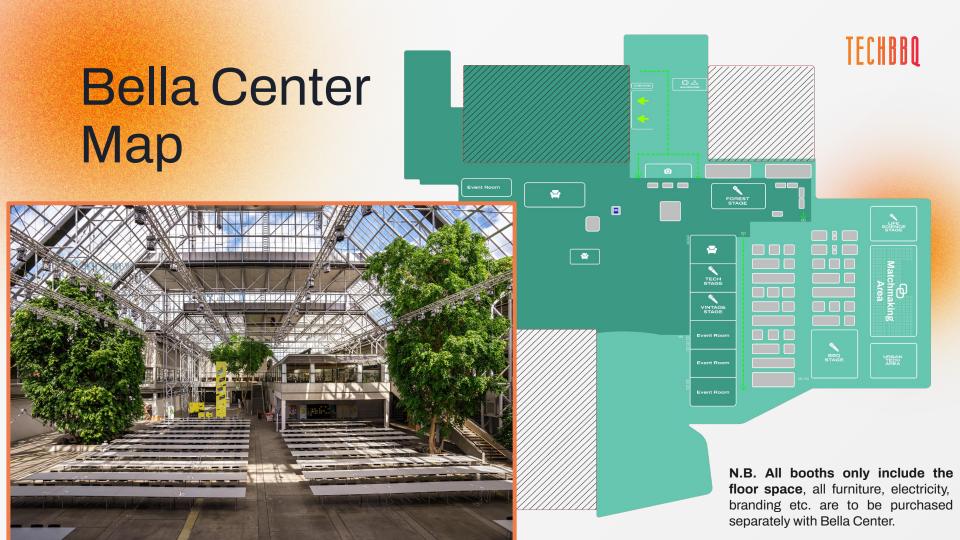




# Networking areas of interest



N = 5425, source: Brella user data



## Explorer

Designed for first-time delegations, this customized guided tour helps you connect with key players, discover highlights, and make the most of the summit.



**7** x TechBBQ Passes

lnvitation to the Diplomatic Soirée

**2** x Partner Dinner Seats



### Core

Create a space designed for meaningful conversations and impactful networking with a 18 sqm booth. Showcase the startups from your delegation, make connections, and elevate your presence.



**35** x TechBBQ Passes

**1** x Grill Session

Customized Guided Tour

Branding & extra Promotion on Website and Brella

**2** x Partner Dinner Seats



### Core Plus

Elevate your presence with the Core Plus. A 24 sqm booth designed for impactful networking, branding, and showcasing the companies you work with in a highly visible and dynamic space.

**24** sqm Booth

**45** x TechBBQ Passes

**1** x Pop-up Booth

Customized Guided Tour

Supporting Partner of the Diplomatic Soirée

Branding & extra Promotion on Website and Brella

**3** x Partner Dinner Seats



## Conqueror

Gain even more visibility with a 42 sqm booth in a high-traffic area. Attract attention, and maximize networking opportunities. The Conqueror allows for even more engagement and exposure at the booth.



**70** x TechBBQ Passes

**1** x Event Room (Host your own side event)

Customized Guided Tour

**Co-host** of the Diplomatic Soirée

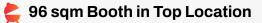
E Branding & enhanced Promotion on all channels

**4** x Partner Dinner Seats



## Main

Enjoy premium branding and visibility with a spacious 96 sqm booth in a prime location. As one of our top-tier partners, you'll attract major attention and create a memorable presence.



**110** x TechBBQ Passes

**1** x Pop-up Booth

**1** x Private Meeting Room

**Co-host** of the Diplomatic Soirée & Guided Tour

La Main Branding & Promotion on all channels

**5** x Partner Dinner Seats



#### Core

Dedicated booth space

18 sqm

35 x TechBBQ Passes

1 x Grill Session

Guided Tour

Branding & Promotion

2 x Partner Dinner seats

**22 000** EUR

#### Core Plus



Dedicated booth space

24 sqm

45 x TechBBQ Passes

1 x Pop-up Booth Guided Tour

Supporting Partner
Diplomatic Soirée

💺 Branding & extra Promotion

3 x Partner Dinner seats

28 000 EUF

MOST POPULAR

#### Conqueror



Dedicated booth space

42 sqm

**70** x TechBBQ Passes

1 x Event Room

**Co-host** Diplomatic Soirée

Guided Tour

Side Event Promo

Branding and enhanced
Promotion on all channels

**4** x Partner Dinner seats

37 000 EUF

#### Main



Dedicated booth space

96 sqm

Top location

110 x TechBBQ Passes

1 x Pop-up Booth

1 x Private Meeting Room

Co-host Diplomatic Soirée

Guided Tour

Side Event Promo

Main Branding & Promotion on all channels

Dedicated Partner SoMe Post

**5** x Partner Dinner seats

## Add-on Activities



**Grill Session** 

5000



Pop-up Event

5000



Pop-up Booth

5000

**Meeting Room** 

3000<sup>/day</sup>

**Event Room** 

5000-8000/hour

**NID Partner** 

4000

Partner Dinner

13000

Side Event Promo

**1500** 

**Data Toolkit** 

13 000

North Star Pitch

35 000

## Previous Partners



























































































































































## Media analysis (2024)

#### Editorial reach: 2+ Billion

**:::** geenius

WIRED



GRITDAILY

SELECTED

BØRSEN.

**FORTUNE** 



**HELSINKI TIMES** 

72

(S) SUNRYSE

**FINANS** 





**/XIOS** 

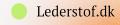
BBC

TechInformed

**ITWATCH** 









**The Business Post** 





IVÆRKSÆTTER

HISTORIER





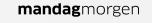
SOOTSTRAPPING

MIT Technology Review













NIKKEI **Asia** 









## Grill Session

Gain powerful visibility with a Grill Session. Engage your target audience in an more intimate and content-focused setting - the perfect alternative to being on stage.

5 x TechBBQ Passes
40 min session in an intimate setting (can accommodate up to 50 people)

Branding in the main program





## Pop-up Event

The perfect branding partnership where you get to engage with TechBBQ's attendees by hosting your own Pop-up event in a designated area.

- **5** x TechBBQ Passes
- 1h event in the designated Pop-up Area
- 50 beers/non-alcoholic beverages (possibility to buy more)
- Pop-up notification in event app





## Pop-up Booth

Host a 1h Pop-up event in your booth. Engage directly with attendees and create extra traffic for your booth space.

- **5** x TechBBQ Passes
- **1h Pop-up event** in your booth
- 50 beers/non-alcoholic beverages (possibility to buy more)
- Pop-up notification in event app





## Event Room

Create a memorable experience by hosting your own event in an exclusive Event Room. Engage and connect with the tech community in a setting designed to amplify your impact.

**5** x TechBBQ Passes

**1h event** in an exclusive event room accommodating 50-400 people (flexible set-up)

Catering can be purchased

Branding in the main program

5000-8000<sup>EUR</sup>



## Meeting Room

Host private discussions in your own exclusive meeting room at TechBBQ. Enjoy a quiet, professional space tailored for impactful conversations with key stakeholders.

- **5** x TechBBQ Passes
- Private Meeting Room to be used by your company and clients only
- Catering can be purchased

3000 EUR/day



## Side Event Promo

Promote your event in the official TechBBQ side event program and ensure maximum visibility and engagement.

- **3** x TechBBQ Passes
- Promotion of the full side-event program on following channels:
  TechBBQ's event app,
  Newsletter + LinkedIn post,
  TechBBQ's website
- Checklist from TechBBQ to assist your planning



## North Star Pitch

Become the Main Partner of the North Star Pitch Competition and connect directly with bold founders, be part of their journey, and gain unique visibility among top innovators and decision-makers.

- **20** x TechBBQ Passes
- Promotion of all material related to the NSP
- Access to all Startup applicants data
- Nominate 2 judges
- Main Branding on the website and event app



## Partner Dinner

Sponsor the exclusive Partner
Dinner and connect with 150 top
decision-makers from TechBBQ's
partner network in a high-impact,
intimate setting.

- **10** x TechBBQ Passes
- Promotion and logo on all invitations and thank you notes to all attendees
- 3-5 min speech during the Partner Dinner



## Data Toolkit

Unlock powerful insights with the Data Toolkit. Access detailed attendee information and maximize your impact before, during, and after the summit.



Full attendee list with the following data: Company details, name, email, title, and country



